* In This Webinar:

- The difference between tacticians and strategists
- · Making the shift from tactician to strategist
- · Being strategic in your current role

* Recommended



Influencer an in the second

32

BE LEADERLY

8

- What Got You Here Won't Get You There: How Successful People Become Even More Successful, by Marshall Goldsmith, Mark Reiter
- Influencer: The New Science of Leading Change, Second Edition, by Joseph Grenny, Kerry Patterson, David Maxfield
- · Books to hone your strategic mind! http://thoughtcatalog.com/ryan-holiday/2014/01/24-books-to-hone-your-strategic-mind/
- · Speaking skills: Improv classes and storytelling.



* Discussion questions

- 1. Are you currently operating as a tactician or a strategist (and why do you describe yourself that way?)
- 2. What could you do to be more strategic in your current role?
- 3. What could you do to shift from a tactical to a strategic mindset?

4. What actions will you take after this webinar?

36