



March/April 2019 Membership Update

The National Office is again helping to support recruitment by reducing the annual dues rate in conjunction with our March 19, 2019 chapter meeting. This is the last promotion of this type that they will be offering for the current fiscal year. The details are as follows:

1. National is offering a special annual dues rate of \$299 for the first 12 months of membership versus the normal rate of \$499. This is a substantial savings of 40%.
2. We do not charge chapter fees for the first twelve months of membership so the total fees for the first year are \$299.
3. This special offer applies to the Executive Membership category only. The National dues for the other categories (Government/Military, Academic and In-Transition) are already at \$225.00 annually.
4. **This offer is valid for applications received by National from Tuesday, March 19 through Tuesday, April 2, 2019.**

I have a special application that is to be used for this offer which I will make available to your prospects. They did not have to attend the March 19, 2019 meeting to receive the special pricing. Our goal is to recruit seven members during this special offer.

The best way to recruit new members is through personal contact. Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest and it is an excellent opportunity to expose them to our chapter's value proposition. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee (see below) they have nothing to lose!

Mike McNamara
Membership Chair
Mike.McNamara@tqmillwork.com
(920) 533-4860, extension 222 (office)
(920) 539-1255 (mobile)



MEMBERSHIP RECRUITERS FOR 2018-2019 FISCAL YEAR

GOLD RECRUITERS

Three or More Members

Mark Fischer | Associated Bank
Ron Van Nuland

SILVER RECRUITERS

Two Members

Bob Faulds | Baker Tilly Search & Staffing
Jim Gallimore | BMO Harris
Erin Marier | Associated Bank
Jeremiah School | Innova Technologies
Brenda Schultz

BRONZE

One Member

Matt Barnes
Sandy Friess | Wipfli
John Gustavson
Amy Henselin | Grant Thornton
Barry James
Mike McNamara
Dan Olivier
Jim Rubright
Aaron Smits
Joe Toonen
Beth Weishaar
John Wisniewski | CLA

MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	239	2019	250 (Goal)

Members as of March 18, 2019: 247

Due to terminations and transfers, our goal is to add **37 new members** this fiscal year ending **June 30, 2019**.

Please Welcome Our Five New Chapter Members!

COLLEEN HANSEN, CPA

Accounting Manager
Ahlstrom-Munksjo
Kaukauna
Recruiter: Brenda Schultz



JAMES NOOYEN

VP Finance
We Care Senior Care, Inc.
dba: Home Instead Senior Care
Green Bay
Recruiter: Joe Toonen



NICOLE OLESEN, MBA, CPA, CGMA & CMA

Controller
Trilliant Food and Nutrition, LLC
Little Chute
Recruiter: Bob Faulds (Baker
Tilly Search & Staffing)



REBEKAH PROPSOM, CPA

Director of Finance
Kewaunee Fabrications, LLC
Kewaunee
Recruiter: Matt Barnes

No Image Available

JESSICA SURA

Director of Finance
U.S. Venture, Inc.
Appleton
Recruiter: John
Gustavson



FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2018 through June 30, 2019, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara (mike.mcnamara@tqmillwork.com) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2018-2019 fiscal year to determine whether to continue it for future years.