



July/August 2019 Membership Update

Thanks to the efforts of the members and strategic partners listed in the right-hand column, we ended our fiscal year on **June 30, 2019 with a net increase of 14 members for a total of 253**. During the year they recruited 44 new members plus we had 1 reinstatement and 2 transfer-ins from other chapters. This was partially offset by 30 terminations and 3 transfer-outs. The terminations were primarily members who have not been able to attend our chapter functions. Even considering the terminations it was an impressive year for membership. We also ended the year as the 9th largest out of 67 chapters in the country.

In connection with the above we won the net membership growth award for tier 4 size chapters (200 to 300 members) for the fiscal year ended June 30, 2019. This award was presented to us at the annual Summit at Disney World. An award summary and picture are posted underneath the featured content section of our Chapter website at: feinew.org

Last, but certainly not least, is the reduction in the **National** annual fees for the Executive Category of membership from \$499 to \$399 for renewals effective August 1, 2019 or later. This was announced in an E-mail sent to all members on June 14, 2019 by Andrej Suskavcevic, the National President and CEO of FEI. For further details please access our Chapter website as listed above. They also confirmed at the Summit that it is their intent to further reduce their dues to \$299 by August 2022.

The best way to recruit new members is through personal contact. Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee noted below they have nothing to lose!

Mike McNamara
Membership Chair
Mike.McNamara@tqmillwork.com
(920) 533-4860, extension 222 (office)
(920) 539-1255 (mobile)



MEMBERSHIP RECRUITERS FOR 2018-2019 FISCAL YEAR

GOLD RECRUITERS 3+ Members

Bob Faulds | Baker Tilly Search & Staffing
Mark Fischer | Associated Bank
Sandy Friess | Wipfli
Jim Gallimore | BMO Harris
Ron Van Nuland

SILVER RECRUITERS 2 Members

Erin Marier | Associated Bank
Jeremiah School | Innova Technologies
Brenda Schultz

BRONZE RECRUITERS 1 Member

Matt Barnes	Scott Beyer
Tim Bleck	Danielle Brand CLA
Jennifer Brungraber	Shawn Carey
Jamie Davister CLA	Associated Bank
Mike Frey Aon	Rob Fleming Aon
Nick Guerrieri	Mary Greiner CLA
Amy Henselin GT	John Gustavson
Scott Jensen	Barry James
Rob Kratoska	Kerry Klecic Hays
Laura Meronk GK	Mike McNamara
Mark Olsen	Dan Olivier
Jim Rubright	John Renier
Aaron Smits	Dick Rupiper Aon
Joe Toonen	Tiffany Steffen BTSS
John Wisniewski CLA	Beth Weishaar

MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	239	2019	253
2020	265 (Goal)		

Members as of July 23, 2019: 252
Due to terminations and transfers, our goal is to add **45 new members** this fiscal year ending **June 30, 2020**.

Please Welcome Our 14 New Chapter Members!

AARON BEHNKE, MPA, CPA

Controller/Director of Finance
Master Fleet, LLC
Green Bay
Recruiters: John Renier and
Jamie Davister (CLA)



TAMI BLOEDORN, SHRM-CP

VP Finance
CR Structures Group, Inc.
Appleton
Recruiters: Danielle Brand
(CLA) & Mary Greiner (CLA)



HOLLIE CONARD, MBA, CPA

Corporate Controller
WS Packaging Group, Inc.
Green Bay
Recruiters: Jennifer Brungraber
& Mark Fischer (Associated
Bank)



JIM FREDERICK

CFO
Corcoran Paint & Glass, Inc.
Greenville
Recruiter: Sandy Friess (Wipfli)



DEB HANSEN, MBA

Controller
Oshkosh Defense, LLC
Oshkosh
Recruiters: Tim Bleck & Laura
Meronk (Godfrey & Kahn)



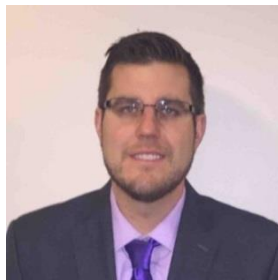
DEBRA (DEB) HANSEN, CPA

Accounting Manager -
Healthcare Delivery
Marshfield Clinic Health
System, Inc.
Marshfield
Recruiters: Rob Kratoska &
Tiffany Steffen (Baker Tilly
Search & Staffing)



ANTHONY (TONY) HESS, MBA, CTP

Treasury Manager
Jewelers Mutual Insurance
Company
Neenah
Recruiter: Jim Gallimore (BMO
Harris)



CYNTHIA KOPESKY, MBA, CPA, IMA

VP/CFO
Briess Industries, Inc.
Chilton
Recruiters: Sandy Friess
(Wipfli) & Kerry Klecic (Hays
Companies of WI)



New Chapter Members – Continued

JULIE KORTH

CFO
Drexel Building Supply, Inc.
Campbellsport
Recruiters: Shawn Carey
(Associated Bank) & Jim
Gallimore (BMO Harris)



JIM MACKEY, MS, CPA

Special Projects - Tax
Fincantieri Marinette Marine
Green Bay
Recruiter: Dick Rupiper (Aon)

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KEITH TAUBEL, CPA

Controller
AIA Corp.
Neenah
Recruiter: Bob Faulds (Baker
Tilly Search & Staffing)

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KELLY WEERTS, CPA

VP & Controller
Shopko - Green Bay
Recruiter: Bob Faulds (Baker
Tilly Search & Staffing)



MIKE WINKLER, MBA, CPA

CFO & Treasurer
Pioneer Metal Finishing
Green Bay
Recruiter: Mike Frey (Aon)



JAMES (JIM) YOUNG, III, MBA, CPA

VP Finance
Ariens Co.
Brillion
Recruiters: Nick Guerrieri, Mark
Olsen & Rob Fleming (Aon)

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FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2019 through June 30, 2020, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara (mike.mcnamara@tqmillwork.com) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2019-2020 fiscal year to determine whether to continue it for future years.