



July/August 2018 Membership Update

Thanks to the efforts of the members and strategic partners listed in the left-hand column, we ended our fiscal year on **June 30, 2018 with a net increase of 19 members for a total of 239**. During the year they recruited 45 new members plus we had 3 reinstatements. This was partially offset by 26 terminations and 3 transfer outs. The terminations are primarily members who have not been able to attend our chapter functions. Even considering the terminations it was an impressive year for membership. We are currently the 10th largest out of 64 chapters in the country.

In connection with the above we won the net membership growth award as well as the most outstanding chapter award for tier 4 size chapters (200 to 300 members) for the fiscal year ended June 30, 2018. These awards were presented to us at the annual Summit in Houston. An award summary and pictures are posted underneath the featured content section of the website [homepage](#).

The best way to recruit new members is through personal contact. Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee (page 4) they have nothing to lose!

Mike McNamara
Membership & Retention Chair
Mike.McNamara@tqmillwork.com
(920) 533-4860, extension 222 (office)
(920) 539-1255 (mobile)



MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	239	2019	246 (Goal)

Members as of July 23, 2018: 240

Due to terminations and transfers, our goal is to add **33 new members** this fiscal year ending **June 30, 2019**.

MEMBERSHIP RECRUITERS FOR 2017-2018 FISCAL YEAR

GOLD RECRUITERS

Three or More Members

Bob Faulds (Baker Tilly Search & Staffing)
John Gustavson
Julie Kimps (Experis)
Mike McNamara

SILVER RECRUITERS

Two Members

Tom Erickson (BMO)
Mark Fischer (Associated Bank)
Sandy Friess (Wipfli)
Randy Mahoney (Wipfli)
Aaron Nelson (BMO)

BRONZE RECRUITERS

One Member

* Jon Bilodeau (Aon)	* Gary Brochtrup
* Dan Clark	* Lynda Farrell
* Jayme Frisch	* Sara Funk (Wipfli)
* Gina Glover	* Mary Greiner
(Right Management)	(Schenck)
* Chris Handrick	* Amy Henselin
(Schenck)	(Grant Thornton)
* Pat Johnston	* Jeff Kargus
* Ann Lawson	* Mike Panas
* Dan Pichler (Wipfli)	* Bob Qualls
* Jim Rubright	* Nancy Schmidt
* Doug Stecker	* Joe Toonen
	(Grant Thornton)
* Joe Topp (Francis)	* Julia VerHaagh
* Dan Weiss	* Ken Zacharias
	(Schenck)

Please Welcome Our Fifteen New Chapter Members!

BRAD ARCHAMBEAU, CPA

Assistant Controller
Briess Industries, Inc.
Chilton
Recruiters: Randy Mahoney
(Wipfli) & Gary Brochtrup



KEVIN BAEHLER, CPA

CFO
School Specialty, Inc.
Greenville
Recruiter: Julie Kimps
(Experis)

**IMAGE NOT
AVAILABLE**

ANDREW BIES, CPA

Controller
Encapsys, LLC
Appleton
Recruiter: Sandy Friess (Wipfli)



JESSIE BILDINGS

Finance/Office Manager
SRC Technologies, LLC
Green Bay
Recruiter: Julia VerHaagh



JENNIFER BROCKMAN

Controller
Matthews Tire, Inc.
Appleton
Recruiter: Mary Greiner
(Schenck)



RICHARD GAUMER

Semi Retired
Sheboygan Falls
Recruiter: Mike McNamara



RANDY HINGTGEN

In Transition
Bettendorf, IA
Recruiter: Mike Panas

**IMAGE NOT
AVAILABLE**

DANIEL LADD

Vice President Finance
Steel King Industries
Stevens Point
Recruiter: Jon Bilodeau (Aon)



JOHN MANKE

Financial Controller
Ariens Company
Brillion
Recruiter: Pat Johnston



TIM OLSON

CFO
Milk Source, LLC
Kaukauna
Recruiter: Amy Henselin
(Grant Thornton)



DANIEL SEIDEL

Accounting Manager
Plan Administrators, Inc.
De Pere
Recruiter: Joined online

**IMAGE NOT
AVAILABLE**

GREG SEIDL , CPA

CFO
VerHalen, Inc.
Green Bay
Recruiter: Dan Pichler (Wipfli)



GLEN STITELEY

EVP & CFO
Investors Community Bank
Manitowoc
Recruiters: Ken Zacharias
(Schenck) & Dan Clark



ANNE THOME

General Accounting Manager
Sartori Company
Plymouth
Recruiter: Dan Weiss

**IMAGE NOT
AVAILABLE**

JOSH THOME, CPA

Accounting Manager
U.S. Gain Division -
U.S. Venture, Inc.
Appleton
Recruiter: John Gustavson



FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2018 through June 30, 2019, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara (mike.mcnamara@tqmillwork.com) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2018-2019 fiscal year to determine whether to continue it for future years.