# \* In This Webinar:

- I. Working with C-suite executives
- II. Presentations to C-suite executives
- III. Career advice

# \* Recommended

- The Confidence Code: The Science and Art of Self-Assurance — What Women Should Know, by Katty Kay & Claire Shipman.
- The Leadership Challenge, by Barry Posner & James Kouzes.
- Above the Line: Lessons in Leadership and Life from a Championship Season, by Urban Meyer and Wayne Coffey.



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THE

CONFIDENCE

KAY & CLAIRE SHIPMAN

C@DE

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### \* Discussion questions

- 1. Discuss a time when you communicated with or worked with a senior executive.
  - What worked well?
  - What would you do differently next time?
- 2. Discuss a time when you presented to a senior
  - executive.
  - What worked well?
  - What would you do differently next time?
- 3. How will you prepare for your next interaction
- with a senior leader?
- 4. What was the most useful thing you learned from this webinar?

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