



## May/June 2019 Membership Update

Thanks to the efforts of the members and strategic partners listed in the right-hand column, through May 18, 2019 we have a net increase of 9 members for our fiscal year that ends on June 30, 2019. So far this year they have recruited 30 new members plus we had 1 reinstatement and 1 transfer in. This was partially offset by 23 terminations and 1 transfer out. We are currently working with a number of prospective members and our goal is to end our current fiscal year with 255 members. We are currently the 11<sup>th</sup> largest out of 67 chapters in the country.

The best way to recruit new members is through personal contact. Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest and it is an excellent opportunity to expose them to our chapter's value proposition. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get a reduced rate for the first year. With our Money-Back Guarantee (see below) they have nothing to lose!

Mike McNamara  
Membership Chair  
[Mike.McNamara@tqmillwork.com](mailto:Mike.McNamara@tqmillwork.com)  
(920) 533-4860, extension 222 (office)  
(920) 539-1255 (mobile)



### MEMBERSHIP RECRUITERS FOR 2018-2019 FISCAL YEAR

#### GOLD RECRUITERS

##### Three or More Members

Bob Faulds | Baker Tilly Search & Staffing  
Mark Fischer | Associated Bank  
Jim Gallimore | BMO Harris  
Ron Van Nuland

#### SILVER RECRUITERS

##### Two Members

Erin Marier | Associated Bank  
Jeremiah School | Innova Technologies  
Brenda Schultz

#### BRONZE RECRUITERS

##### One Member

Matt Barnes	Scott Beyer
Sandy Friess   Wipfli	John Gustavson
Amy Henselin   GT	Barry James
Scott Jensen	Mike McNamara
Dan Olivier	Jim Rubright
Aaron Smits	Joe Toonen
Beth Weishaar	John Wisniewski   CLA

### MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	239	2019	255 (Goal)

### Members as of May 18, 2019: 248

Due to terminations and transfers, our goal is to add **52 new members** this fiscal year ending **June 30, 2019**.

## Please Welcome Our Three New Chapter Members!

### JON GARTZKE

Finance Manager  
CH Robinson  
Kaukauna  
Recruiter: Bob Faulds (Baker  
Tilly Search & Staffing)



### DR. BARBARA RAU

Dean - College of Business  
University of Wisconsin -  
Oshkosh  
Recruiter: Scott Beyer



### LUKE WACEK

Controller  
Johnsonville, LLC  
Sheboygan Falls  
Recruiter: Jim Gallimore (BMO  
Harris)



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## FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2018 through June 30, 2019, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara ([mike.mcnamara@tqmillwork.com](mailto:mike.mcnamara@tqmillwork.com)) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2018-2019 fiscal year to determine whether to continue it for future years.