



November/December 2018 Membership Update

Thanks to the efforts of the members and strategic partners listed in the right-hand column, we recruited 14 new members with the Chapter Choice promotion that was in effect for the last two weeks of October. Our goal was 10 and so we are thrilled with the efforts of our recruiters. A special thanks to Ron Van Nuland, CFO and Treasurer of Nsight in Green Bay who recruited four of his staff members. In addition, we had one transfer in from the Chicago Chapter and a new member who is in transition.

The best way to recruit new members is through personal contact. Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest and it is an excellent opportunity to expose them to our chapter's value proposition. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee (see below) they have nothing to lose!



Mike McNamara
Membership Chair
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(920) 533-4860, extension 222 (office)
(920) 539-1255 (mobile)

MEMBERSHIP RECRUITERS FOR 2018-2019 FISCAL YEAR

GOLD RECRUITERS

Three or More Members

Ron Van Nuland

SILVER RECRUITERS

Two Members

Jim Gallimore (BMO Harris)
Jeremiah School (Innova Technologies)

BRONZE RECRUITERS

One Member

Bob Faulds (Baker Tilly Search & Staffing)
Barry James
Mark Fischer (Associated Bank)
Dan Olivier
Jim Rubright
Brenda Schultz
Aaron Smits
John Wisniewski (Schenck)

MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	239	2019	246 (Goal)

Members as of November 12, 2018: 244

Due to terminations and transfers, our goal is to add **33 new members** this fiscal year ending **June 30, 2019**.

Please Welcome Our 16 New Chapter Members!

AMY ADAMS

Accounting Manager
Nsight
Green Bay
Recruiter: Ron Van Nuland

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JOHN ARCHAMBO

Controller
Horseshoe Beverage
Neenah
Recruiter: Jeremiah School
(Innova Technologies)

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LISA BRETLE, CPA

Accounting Manager
Nsight.
Green Bay
Recruiter: Ron Van Nuland



LYNN BUNKELMAN, CPA

Director of Finance
Nsight
Green Bay
Recruiter: Ron Van Nuland

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ERIC CHRISTOFFERSON

CFO
Lee Beverage of Wisconsin,
LLC
Oshkosh
Recruiter: Jim Gallimore (BMO
Harris)



DALE HACKBARTH, CPA

Vice President Finance
Wisconsin Wireless
Communications, Corp.
Little Chute
Recruiter: Barry James

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JENNY HEISE, CPA

Manager Financial Accounting
Ahlstrom Munksjo
Kaukauna
Recruiter: Brenda Schultz

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WILLIAM HULL

CFO
Orion Energy Systems
Manitowoc
Transfer in from Chicago Chapter



CRAIG LAMERS, CPA

CFO
Suburban Electrical
Engineers/Contractors, Inc.
Appleton
Recruiters: John Wisniewski
(Schenck) & Jeremiah School
(Innova Technologies)



DAN MCKEOWN, CPA

Controller
Tufco, LP
Green Bay
Recruiter: Aaron Smits



JEFF MEEK, CPA

In Transition (Formerly EVP & CFO)
Mills Fleet Farm
Appleton
Recruiter: Bob Faulds



LAURA RECTOR, CPA

Assistant Corporate Controller
Bemis Manufacturing
Company
Sheboygan Falls
Recruiter: Dan Olivier

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THIAS SHEFCHIK, CPA

Technical Prospects, LLC
Controller
Appleton
Recruiter: Jim Rubright



AMY SOBECK

Accounting Manager
Nsight
Green Bay
Recruiter: Ron Van Nuland

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GREG STOCK, CPA

CFO
Europharma, Inc.
Green Bay
Recruiter: Mark Fischer
(Associated Bank)



AMY WIRTZ

CFO
Lakeland University
Plymouth
Recruiter: Jim Gallimore (BMO
Harris)

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FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2018 through June 30, 2019, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara (mike.mcnamara@tqmillwork.com) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2018-2019 fiscal year to determine whether to continue it for future years.